

# **Operation Manager**, Sénior

### **EXPERIENCES PROFESSIONNELLES**

janv. 2019 /

Isei.ua

Retail and e-commerce Logistic director

Functions Strategically plan and manage logistics, warehouse, transportation \* Direct,

and coordinate full order cycle \* Liaise and negotiate with suppliers, manufacturers

retailers \* Keep track of quality, quantity, stock levels, delivery times, transport costs and

efficiency \* Arrange and plan out warehouse, catalog goods, plan routes and process

Resolve any arising problems or complaints \* Supervise, coach and train the inventory team \* Meet

cost, productivity, accuracy and timeliness targets \* Maintain metrics and analyze data to assess

performance and implement improvements \* Improvements all operations process Achievements

reducing warehouse costs by 20%

## janv. 2015 / janv. 2019

## **Operation Manager**

LeBoutique

e-commerce

Operation Manager

Functions: Strategically plan and manage all logistics and warehouse process \* Change management

\* New pick up point opening \* P&L forecasting \* Budget controlling (full P&L responsibility) \*

Lease agreements.

Achievements

accelerating delivery of parcels by 70%, minimizing logistics costs by 10%

## janv. 2009 / déc. 2014

## Warehouse & Logistic Manager

LLC MB Group

mothercare

next

LLC MB Group

Warehouse & Logistic Manager

Functions: Change management \* Strategically plan and manage all logistics and warehouse process \*

Processing orders \* Organizing the dispatch and delivery of goods \* Ensuring goods are stored

safely \* Keeping staff fully trained \* people-problem solving and motivation Achievements

the area of the warehouse was reduced by 30%, the number of personnel was reduced by 40%, the

acceptance of goods was accelerated twice

## janv. 2006 / janv. 2009 retail Development Manager

Mothercare Next LLC MB Group

New store open planning, commercial negotiations with Landlords \* lease

Agreements. P&L forecast \* Location search and fulfill opening plan \* Shopfit and construction

works coordinate \*To achieve KPI per store \* Space analyzes and appropriate action to sales

increase \* Implementation of the system of motivation through KPI \* Coordinate warehouse logistics

(implementation of the new warehouse scheme of management)

Achievements

35 stores are opened. 10 stores renovated. 2 removed stores. E-commerce launch.

## janv. 2004 / janv. 2006

## **Marketing Manager**

Mothercare Chevignon LLC MB Group

Marketing planning. Creation and execution of advertising and promotional brands activity. Control of media activity in accordance with the standards of the brand. Developm

ent of relationships with agencies, partners and suppliers. Promotion and POS production.

# janv. 2003 / janv. 2004 Account Manager

Adverising Agency

Planned marketing and advertising the company's for Big clients

## janv. 2002 / janv. 2003 Marketing Manager

Kvadrat Shopping Mall

Marketing planning, promotional activities of the malls network

## janv. 2000 / janv. 2002 Advertising Manager

**FOZZY** 

retail

Advertising Manager

Creation and execution of advertising and promotional brands activity, create loyalty

programs,

Advertising agency coordination.

### **DIPLOMES ET FORMATIONS**

### Kiev National Economic University - BAC+6 et plus

Kiev National Economic University

# COMPETENCES

Big clients

## **COMPETENCES LINGUISTIQUES**

**Anglais**