



**** *

Nationalité Belge

* * * *

Chartres (28000)

*****.*****@*****.**

Europe, OPERATIONS General Manager Supply Chain Europe South Manufacturing, Sénior

EXPERIENCES PROFESSIONNELLES

- juil. 2022 / aujourd'hui** **Conseiller en industrie manufacturière**
LME Chartres
Production
- janv. 2021 /** **Info-matique**
JEAN KERESDEDJIAN
Gestion bureautique hard, soft et cloud.
- janv. 2020 /** **CASH FLOW Management**
KERESDEDJIAN Chartres
Accompagnement start-up en gestion des opérations
- janv. 2008 /** **TRANSITION**
LME missions for
transition management:
TERRANGA construction
GSE ww Logistics Building Construction, logistics real estate investments in Europe.
FEMA France airport equipments, Transition Management next to acquisition.
CEPL France logistics provider, Marketing activation TOP 150 in Benelux.
- janv. 2001 / janv. 2008** **Europe, OPERATIONS General Manager Supply Chain Europe South Manufacturing**
PHILIPS
CE
(TV) and distribution of consumer electronics products

Operations of 3 sites: France, Italy, Spain-Portugal.
Production, storage and delivery: 5 million coli per annum. 50 000m2 storage finished goods and spare parts.
2 million TV/annum, 350.000 order-lines.

Manage 8 teams, 25 employees, budget 35 million €, Sales turn-over: 1 billion €.
Manage service providers: 200 operators, 40 carriers, 2 warehousing providers.
** Building-up management teams on sites*
** Creation of tools for planning, order-pool, scheduling of production*
** Transformation of business rules: Upstream Stock, Direct Deliveries, Platform Logistics*
** Engineering of transport/warehousing/ ICT into programme for DIRECT DELIVERY*
** Transition management for transfer personnel to Outsourcing partners.*

** Optimise storage Europe: Reduction of stocking points by 50% over 6 years*
** Reduce Cost: 10% per annum. Reduction stocks by 15% per annum.*
** Improve BtoB customer satisfaction: 98%+.*
** Transfer sites, Change providers, Outsource management. Purchase contractors.*
- janv. 1998 / déc. 2000** **Thermo King Europe, Manufacturing cooling-units for trucks.**
Vice President Key Accounts EMEA

Sales of equipments for the industry of temperature controlled business
Team: 4 managers, 305 dealers - turnover: 100 million \$

* Develop new accessories and services for temperature tracing
 * Support to the acquisition of « Hussmann », company for store freezers

- janv. 1996 / déc. 1998 Distribution Center Manager**
 transport related equipment e.g. trucks, cars and forklift trucks
Operations management 3 sites in Belgium, Director of 7 managers, 600 operators. In charge of the integrated logistical process of Carrefour-TNT. In charge of recruitment, purchasing, maintenance and management of all . Development, implementation of integrated supply system, building a new distribution centre next to the selection of the location. In charge of the integrated supply chain without local stocks in the 200 stores. Capacity calculations, development of a mechanised and automated order-picking process and efficiency improvements with regard to all warehouse and distribution processes.
- janv. 1989 / janv. 1998 TNT Logistics Benelux, Logistics Provider**
- janv. 1989 / janv. 1996 Business Development Manager**
 New business in Continental Europe
of long cycle solutions and services. Prospect, present and negotiate contracts, start-up operations. Team: 5 managers
 * Create and develop business in Belgium: 15 million €/annum,
 Contracts of 3 to 10 years term; margin: 15%
 * References: Mitsubishi, Scaldia Paper, VAG, VF, Carrefour, Nutricia, VF, Vandeputte, Districare.
 New organisations deployed for storage and distribution of Food Retail, Automotive Spare Parts, Paper, Textile, Pharmaceuticals.
- janv. 1983 / déc. 1989 Sales Director Sales**
 proposals
- janv. 1977 / janv. 1989 Vanderlande, Belgium, manufacturing material handling equipments**
- janv. 1977 / janv. 1983 Assistant marketing/sales**
 Develop turn-over Belgium
Market analysis, prospect, assist the Director.

: 3 million €/an,
 * References : Philips, Brussels Airport, Fedex, DHL Express, TNT Express, Siemens, ASMA Pharma, Battard, Detry, Concordia Mail
 Solutions created and realised for material handling processes into all industrial activities of Belgium: Meat, Vegetables, Foundries, Munition, Paper Hygiene, Paper copy, Car assembly, Car Spare Parts, Transport. Processes covered for efficiency improvement into:
 * Orderpicking/Sorting/ Packing/ Paletising and Storage/ Strategic Consultancy
- janv. 1974 / janv. 1977 Ramco, Belgium, Building construction, curtain-walls**
- / Sales and**
 Value proposition
business development in Industry.
 * Operations / Crisis / Transition management in Manufacturing and Distribution.
 * Expert for Logistics and Supply Chain management for Retail and Manufacturing.
- / Director**
 Jean Kéresdedjian Multi-lingual: French - Dutch - English - German Private : 1 rue du Val Renoux Mobility: Europe 78940 Millemont - France
 Business Development - Operations Europe

 mob : + 33 6 86 16 75 50
 keresdedjian.jean@orange.fr

DIPLOMES ET FORMATIONS

/ juin 2009	Recovery Wey Masterclass, Eindhoven, The Netherlands
/ juin 2006	Supply Chain Academy, Eindhoven, The Netherlands
/ juin 2003	Auditor BEST (EFQM). Philips Eindhoven The Netherlands
/ juin 1980	Sales engineering, mechanics Rapistan Lande Veghel, The Netherlands
/ juin 1974	Licence in economics; Belgium. IT : SAP, Colt, I2, Lotus Notes, Windows, Geode, Logali, LM 6, Dallas, PTV, office University Gent

COMPETENCES

Manufacturing, Deliveries, Platform Logistics, company for store freezers, Meat, Orderpicking/Sorting/Packing/ Paletising and Storage, IT, SAP, Colt, I2, Lotus Notes, Windows, Geode, Logali, LM 6

COMPETENCES LINGUISTIQUES

Anglais	Bilingue
Allemand	Elémentaire
Français	Bilingue
Néerlandais	Bilingue
Flamand	Bilingue

CENTRES D'INTERETS

Nordic running
VTT
Classic Music